Financial Statements

June 30, 2020 and 2019

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INDEPENDENT AUDITORS' REPORT

Board of Directors Habitat for Humanity Chicago, Inc.

We have audited the accompanying consolidated financial statements of Habitat for Humanity Chicago, Inc. (an Illinois not-for-profit corporation) and related entity (collectively, the "Organization"), which comprise of the consolidated statement of financial position as of June 30, 2020 and 2019, and the related consolidated statements of activities, cash flows and functional expenses for the years then ended, and the related notes to the consolidated financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the combined financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the combined financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the combined financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the combined financial statements.

Habitat for Humanity Chicago, Inc. Page Two

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Habitat for Humanity Chicago, Inc. as of June 30, 2020 and 2019, and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Report on Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The consolidating information on pages 20 to 27 is also presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Barnes, Givens & Barnes Ltd.

Mount Prospect, Illinois September 18, 2020

Consolidated Statements of Financial Position June 30, 2020 and 2019

	2020	2019
ASSET	<u>S</u>	
Current Assets		
Cash and cash equivalents	\$ 1,017,358	\$ 1,661,489
Accounts receivable	74,497	61,494
Contributions receivable	320,522	201,359
Mortgages receivable - short-term, net	76,097	63,638
Donated materials inventory	149,311	-
Prepaid expenses	51,350	24,273
Construction in progress	438,729	333,834
Note receivable - short term	3,192	3,192
Security deposit	39,591	12,647
Total Current Assets	2,170,647	2,361,926
Fixed Assets		
Equipment and furniture	84,541	65,550
Cars and trucks	48,922	48,922
Less: accumulated depreciation	(104,480)	(91,352)
Total Fixed Assets	28,983	23,120
Non-Current Assets		
Mortgages receivable - long-term, net	1,636,834	1,315,996
Note receivable - long-term	77,400	80,592
Intangible assets	17,127	25,031
Total Non-Current Assets	1,731,361	1,421,619
Total Assets	\$ 3,930,991	\$ 3,806,665

Consolidated Statements of Financial Position June 30, 2020 and 2019

	2020	2019	
LIABILITIES AND			
Current Liabilities			
Accounts payable and accrued expenses	\$ 330,063	\$ 110,870	
Deferred revenue	-	3,204	
Notes payable - current, net	221,828	73,679	
Total Current Liabilities	551,891	187,753	
Long-Term Liabilities			
Notes payable - long-term, net	1,648,715	1,519,217	
Total Long-Term Liabilities	1,648,715	1,519,217	
Total Liabilities	2,200,606	1,706,970	
Net Assets			
Net assets without donor restrictions	1,672,017	1,755,063	
Net assets with donor restrictions	58,368	344,632	
Total Net Assets	1,730,385	2,099,695	
Total Liabilities and Net Assets	\$ 3,930,991	\$ 3,806,665	

Consolidated Statements of Activities For the Years Ended June 30, 2020 and 2019

	2020	2019	
Support and Revenue			
Individuals	\$ 983,416	\$ 390,426	
Corporations and foundations	965,852	1,050,978	
Nonprofit and religious organizations	107,990	33,400	
In-kind donations	181,252	161,786	
Sales of homes	1,115,000	636,439	
Cost of home sales	(1,385,548)	(636,439)	
Special events income	497,252	495,770	
Special events expense	(56,702)	(77,974)	
Resale store income	810,107	253,641	
Resale store expense	(841,596)	(46,535)	
Interest	10,691	15,514	
Mortgage interest amortization	90,316	146,287	
Recovery of mortgage receivable	-	14,765	
Gain on foreclosure	100	42,200	
Miscellaneous	12,607	86,712	
Total Support and Revenue	2,490,737	2,566,970	
Operating Expenses			
Program services	2,132,793	2,082,834	
Management and general	306,759	268,212	
Fundraising	678,060	421,630	
Total Operating Expenses	3,117,612	2,772,676	
Increase (Decrease) in Net Assets/Net Income (Loss)	(626,875)	(205,706)	
Net Assets - Beginning of Year	2,357,260	2,305,401	
Net Assets - End of Year	\$ 1,730,385	\$ 2,099,695	

Consolidated Statements of Cash Flows For the Years Ended June 30, 2020 and 2019

	2020		<u> </u>	2019
Cash Flows from Operating Activities				
Change in net assets	\$	(626,875)	\$	(205,706)
Adjustments to reconcile change in net assets to				
net cash provided by (used in) operating activities:				
Depreciation and amortization		21,033		19,411
(Increase) decrease in:		(12.000)		(4 = -4)
Accounts receivable		(13,003)		(4,761)
Contributions receivable		(119,163)		460,290
Donated materials inventory		(149,311)		-
Prepaid expenses		(27,077)		(1,913)
Note receivable		3,192		2,926
Security deposit		(26,944)		-
Construction in progress		(104,895)		15,694
Increase (decrease) in:				
Accounts payable		219,193		(10,823)
Deferred revenue		(3,204)		1,412
Net Cash Provided by (Used in) Operating Activities		(827,054)		276,530
Cash Flows from Financing Activities				
Loan proceeds/principal payments - net		277,647		1,113,238
Boan proceeds, principal payments net		277,017		1,113,230
Net Cash Provided by (Used in) Financing Activities	-	277,647		1,113,238
Cash Flows from Investing Activities				
Purchase of fixed assets		(18,992)		-
Purchase of intangible assets		257,565		-
Change in mortgages receivable - net	-	(333,297)		(143,892)
Net Cash Provided by (Used in) Investing Activities		(94,724)		(143,892)
Net Increase (Decrease) in Cash and Cash Equivalents		(644,131)		1,245,876
Cash and Cash Equivalents - Beginning of Year		1,661,489		415,613
Cash and Cash Equivalents - End of Year	\$	1,017,358	\$	1,661,489
* * * *	* *			
Supplemental Disclosure of Cash Flow Information -				
Cash paid during the year for: Income tax	\$		\$	
		11.576		0.001
Interest	\$	11,576	\$	9,001

Statement of Functional Expenses - Habitat for Humanity Chicago For the Year Ended June 30, 2020

	Program Services	Management and General	Fundraising	Total
Salaries and benefits	\$ 679,793	\$ 177,617	\$ 392,058	\$ 1,249,468
Payroll taxes	52,761	14,697	29,171	96,629
Dues and subscriptions	726	1,117	129	1,972
Insurance	84,740	8,577	10,593	103,910
Marketing	2,623	144	109,674	112,441
Supplies	5,106	13,304	1,697	20,107
Telephone and internet	1,745	2,127	495	4,367
Printing and postage	10,271	597	51,882	62,750
Professional services	132,643	27,940	, -	160,583
Auto expense	2,461	-	-	2,461
Rent	52,925	16,098	16,098	85,121
Travel	40,713	1,712	1,254	43,679
Construction costs	57,628	-	-	57,628
Contract labor	93,275	3,480	19,990	116,745
Dedications	761	-	-	761
Family services implementation	-	-	-	-
Neighborhood projects	22,742	-	-	22,742
Global village trip	-	-	-	-
Equipment and maintenance	1,893	4,213	3,971	10,077
Bank fees	245	795	26,638	27,678
Depreciation and amortization	-	21,033	-	21,033
Notes payable amortization	9,684	-	-	9,684
Mortgage discount	571,647	-	-	571,647
Bad debt expense - escrows	1,000	-	-	1,000
Construction in process write-down	132,602	-	-	132,602
Outside services	14,900	2,950	-	17,850
Technology	27,944	7,905	10,527	46,376
Interest expense	-	14	-	14
Training	1,263	966	2,709	4,938
Tithe	115,000	-	-	115,000
Utilities	3,525	1,174	1,174	5,873
Miscellaneous	601	299		900
Total Functional Expenses	\$ 2,121,217	\$ 306,759	\$ 678,060	\$ 3,106,036

Statement of Functional Expenses - Habitat for Humanity Chicago For the Year Ended June 30, 2019

		Program Services		nagement d General	Fui	ndraising		Total
Salaries and benefits	\$	625,875	\$	169,069	\$	294,196	\$	1,089,140
Payroll taxes	Ψ	44,667	Ψ	9,866	Ψ	21,707	Ψ	76,240
Dues and subscriptions		894		504		17,398		18,796
Insurance		37,745		6,260		4,718		48,723
Marketing		6,398		1,464		6,831		14,693
Supplies		3,552		2,412		1,213		7,177
Telephone and internet		2,699		1,917		839		5,455
Printing and postage		5,356		134		2,534		8,024
Professional services		149,198		6,727		-		155,925
Auto expense		2,599		-		_		2,599
Rent		48,458		16,152		16,152		80,762
Travel		31,081		4,108		4,102		39,291
Construction costs		118,860		-		-		118,860
Contract labor		89,913		11,714		7,447		109,074
Dedications		3,079		· -		_		3,079
Family services implementation		300		-		-		300
Neighborhood projects		29,334		-		-		29,334
Global village trip		24,061		-		_		24,061
Equipment and maintenance		1,580		1,726		5,787		9,093
Bank fees		-		1,032		28,337		29,369
Depreciation and amortization		-		19,411		_		19,411
Notes payable amortization		9,684		-		-		9,684
Mortgage discount		334,533		-		-		334,533
Bad debt expense - escrows		3,123		-		-		3,123
Construction in process write-down		289,417		-		-		289,417
Outside services		15,077		4,622		-		19,699
Technology		28,091		8,943		6,782		43,816
Interest expense		-		10		-		10
Training		8,384		710		2,206		11,300
Tithe		155,000		-		-		155,000
Utilities		4,141		1,181		1,381		6,703
Miscellaneous		734		250				984
Total Functional Expenses	\$	2,073,833	\$	268,212	\$	421,630	\$	2,763,675

Notes to Financial Statements June 30, 2020 and 2019

Note A – Organization and Nature of Activities

Habitat for Humanity Chicago, Inc. ("HFHC") was incorporated in July 2002 as a not-for-profit organization in order to sponsor projects in the metropolitan Chicago, Illinois area, ranging from rehabilitation of existing housing to construction of new housing to providing people of modest means the opportunity of home ownership. HFHC is an affiliate of Habitat for Humanity International, Inc. ("HFHI").

In 2006, HFHC merged operations of two other HFHI affiliates: Uptown Habitat for Humanity (Uptown) and Pilsen/Little Village Habitat for Humanity. As part of the merger, HFHC accepted the assets and assumed the liabilities of these affiliates. Nearly all the assets and liabilities of the affiliated organizations had been transferred to HFHC by June 30, 2008.

Winthrop Habitat Limited Partnership ("Winthrop") was formed as a Limited Partnership under the laws of the State of Illinois, on December 30, 1992, for the purpose of construction and operating a rental housing project. The Project consists of 18 units located in Chicago, Illinois, and is currently operating under the name of 5530 N. Winthrop, IHDA Development No. HTF-149.

Winthrop had one General Partner, Winthrop Habitat Development Corporation, which has a 1% interest, and one Limited Partner, Habitat for Humanity Chicago which had a 99% interest. Effective August 17, 2015, all of the assets and liabilities of Winthrop have been transferred to the Winthrop Apartments Cooperative and HFHC has recorded a loss on transfer of \$318,789, which was HFHC's investment in Winthrop at the time of transfer.

HFHC Funding Company I, LLC ("HFHC Funding") was incorporated in January 2016 as a limited liability company and has taken title of a basket of mortgages receivable that have assigned as collateral for a Note Payable to PNC. In August 2018, HFHC Funding has taken an additional basket of mortgages receivable that have been assigned as collateral for a Note Payable to Northern Trust. HFHC Funding is a wholly owned subsidiary of HFHC.

Effective November 1, 2019, the ReStore located at 6040 N. Pulaski, Chicago, IL and operated by Habitat for Humanity of Northern Fox Valley has been assumed by the Organization. This option to assume the ReStore was agreed to an original ReStore agreement between these two entities dated April 9, 2013. It was further affirmed in a Memorandum of Understanding dated June 13, 2018. The Organization gave formal notice of its intent to assume the ReStore on October 31, 2018 meeting the minimum one-year notice requirement. Both parties have in place a mutually agreeable management and transition plan. Habitat Northern Fox Valley will continue to receive 50% of the net profits from this ReStore as part of a revenue sharing agreement that is deemed to expire on January 1, 2023. These profits will be shared monthly.

Notes to Financial Statements June 30, 2020 and 2019

Note B – Summary of Significant Accounting Policies

Basis of Accounting

The financial statements of HFHC and HFHC Funding (collectively, the "Organization") have been prepared on the accrual basis of accounting and, accordingly, reflect all significant receivables, payables, and other liabilities.

Basis of Consolidation

HFHC is engaged in the sponsorship of projects in the metropolitan Chicago, Illinois area, ranging from rehabilitation of existing housing to construction of new housing to providing people of modest means the opportunity of home ownership. In addition, HFHC has a wholly owned subsidiary, HFHC Funding, created for the purpose of collateralizing notes from PNC and Northern Trust Banks.

The accompanying consolidated financial statements include the accounts of Habitat for Humanity Chicago and its wholly owned subsidiary, after eliminating all intercompany transactions.

Use of Estimates

The preparation of financial statements in accordance with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities and activities and the related disclosures at the date of the financial statements and during the reporting period. Actual results could differ from those estimates.

Revenue and Cost Recognition

The Organization recognizes revenue from all homebuilding activities at the closing of the sale. During construction, all direct material and labor costs and those indirect costs, including insurance and real estate taxes, related to acquisition and construction are capitalized. Capitalized costs are charged to earnings upon closing. Selling, general and administrative costs are charged to expenses as incurred.

Mortgage Note Agreements contain provisions so that the Organization is entitled to a portion of the economic appreciation (the "Shared Appreciation") of a mortgage property, if such property is sold, or if the related mortgage is defaulted on or entirely repaid, prior to a date established in the mortgage note agreement. This date is generally the tenth or fifteenth anniversary of the mortgage note. Shared appreciation is defined as the difference between the fair market value of the property sold before the end of the mortgage term or on a defaulted mortgage and is recognized upon collection from sale of the mortgage to a third party or resale of the underlying property.

Notes to Financial Statements June 30, 2020 and 2019

Note B – Summary of Significant Accounting Policies (continued)

Cash and Cash Equivalents

Cash equivalents are considered to be highly liquid depository accounts with a maturity of less than one year. Deposits held in all non-interest bearing transactional bank accounts and interest-bearing accounts are aggregated by entity and are fully insured up to \$250,000.

Certificates of Deposit

Certificates of Deposit are comprised of the following and are included in cash and cash equivalents as of June 30, 2019:

Account	<u>Interest %</u>	<u>Maturity</u>	<u>Amount</u>
BMO Harris	2.469%	08/19	\$202,477

Construction in Progress

The land costs, materials, supplies, holding costs, and labor costs associated with each property are capitalized until the property is sold. At that time, the Organization recognizes revenue. The Organization also evaluates and adjusts the value of the property based upon the perceived fair market value of property at the time of measurement.

Mortgages Receivable, Present Value Discount and Allowance for Doubtful Accounts

As part of its program services, the Organization sells new homes at a price which may be below the cost of construction and the market value of the homes. In connection with these sales, the Organization provides financing to the buyers through interest-free mortgages with a repayment term ranging from 15 to 30 years. Collateral for each of the loans is the property associated with the loan. The mortgages also have a shared appreciation provision which is effective if the owners sell the property before a stipulated date. Each mortgage balance is adjusted to present value using the imputed interest method, and the initial discount valuation is amortized over the life of the loan.

The Organization uses the allowance method to estimate uncollectible mortgages receivable. Management reviews all individual mortgage receivable balances that exceed ninety (90) days from payment due date and based on the assessment of current creditworthiness, estimates the portion, if any, of the balance that will not be collected. The Organization recognized bad debt expenses related to mortgage receivables of \$1,000 and \$3,123 for the years ended June 30, 2020 and 2019, respectively.

Notes to Financial Statements June 30, 2020 and 2019

Note B – Summary of Significant Accounting Policies (continued)

Donated Materials Inventory

The Organization records inventories at net realizable value. Net realizable value is based on the selling price.

Fixed Assets

The Organization capitalizes all expenditures of \$500 or more for property and equipment. Items are stated at cost if purchased and at their estimated fair market value if donated. Depreciation expense is recognized as a cost of rendering services and included as an element of expense in the Organization's operations. Depreciation is computed under the straight-line method of depreciation and is treated as an expense. Assets are being depreciated over an estimated life of five years. Depreciation expense was \$13,128 and \$11,506 for the years ended June 30, 2020 and 2019, respectively.

<u>Intangible Assets</u>

Intangible assets are valued at cost and are amortized over their useful lives of three years. Amortization expense was \$7,905 for each of the years ended June 30, 2020 and 2019, respectively.

Net Assets

Net assets, revenues, gains, and losses are classified based on the existence or absence of donor or grantor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Net Assets Without Donor Restrictions – Net assets available for use in general operations and not subject to donor (or certain grantor) restrictions. If the governing board were to designate from net assets without donor restrictions, net assets for an operating reserve and board-designated endowment, those funds would also fall under this category.

Net Assets With Donor Restrictions – Net assets subject to donor (or certain grantor) imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

Notes to Financial Statements June 30, 2020 and 2019

Note B – Summary of Significant Accounting Policies (continued)

Functional Allocation of Expenses

In the Statement of Functional Expenses, all expenses are allocated to the appropriate programs and supporting services on the basis of actual expense. Certain expenses that are joint among all programs are allocated evenly across all of the programs.

Donated Materials and Services

Contributions of donated non-cash assets are recorded at their fair values in the period received. Contributions of donated services that create or enhance non-financial assets or that require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation, are recorded at their fair values in the period received. Contributed legal services of \$130,025 and \$144,591 were recognized as revenue for the for the years ended June 30, 2020 and 2019, respectively. Contributed goods to be used for fund raising purposes for use in the construction program, new office and other operational uses of \$51,227 and \$36,160 were recognized as revenue for the for the years ended June 30, 2020 and 2019, respectively. Numerous volunteers have donated significant amounts of time to the Organization. However, no amounts have been reflected in the financial statements for those services.

Note C - Income Taxes

The Organization is exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code. However, income from certain activities not directly related to the Organization's tax-exempt purpose is subject to taxation as unrelated business income. In addition, the Organization qualifies for the charitable contribution deduction under Section 170(b)(1)(A) and has been classified as an organization other than a private foundation under Section 509(a)(2).

The Organization files Form 990, Return of Organization Exempt from Income Tax with the Federal government. Management has determined that the Organization has no income tax liability as of June 30, 2020. The Organization has evaluated its tax positions and determined it has no uncertain tax positions at June 30, 2020. The Organization's 2016-2019 tax years are open for examination by the IRS. Should the Organization's tax-exempt status be challenged in the future, all years since inception could be subject to review by the IRS.

Notes to Financial Statements June 30, 2020 and 2019

Note D – Mortgages Receivable

As of June 30, 2020 and 2019, the following details the mortgages receivable:

	2020	2019
Total mortgages receivables before	Ф. 4.226.707	ф. 2 404 000
adjustments	\$ 4,336,797	\$ 3,494,088
Less: unamortized discount	(2,553,146)	(2,068,791)
Less: allowance for uncollectible accounts	-	-
Less: allowance for past due escrow balances	(70,720)	(45,663)
Net Martes and Daniughla	¢ 1.712.021	¢ 1 270 624
Net Mortgages Receivable	\$ 1,712,931	\$ 1,379,634
Amounts due in:		
Less than one year	\$ 183,653	\$ 151,762
One to two years	183,653	151,762
Two to three years	183,653	151,762
Three to four years	183,653	151,762
Four to five years	183,653	151,762
Five years and beyond	3,418,532	2,735,278
	A	A. A. A. A. A. A. A. A.
	\$ 4,336,797	\$ 3,494,088

Discount rates range from four percent to eight percent.

Note E – Intangibles

At June 30, 2020 and 2019, intangible assets of \$17,127 and \$25,031 on the statement of financial position consist of the following:

	As of June 30, 2020		As of Jun	ne 30, 2019
	Carrying	Accumulated	Carrying	Accumulated
	Value	Amortization	Value	Amortization
Website Redesign	\$ 39,523	\$ 22,396	\$ 39,523	\$ 14,492
Net Balance		\$ 17,127		\$ 25,031

This asset is being amortized over the useful life of 3 years.

Notes to Financial Statements June 30, 2020 and 2019

Note F – Notes Receivable

On August 17, 2015, the Organization transferred 100% of its partnership interest in Winthrop to the Winthrop Apartments Cooperative. The outstanding receivable balance of \$95,753 from Winthrop as of June 30, 2015 has been converted to an installment note, payable over 84 months with a final payment of outstanding principle on August 1, 2022 at 0% interest. The outstanding balance at June 30, 2020 and 2019 is \$80,592 and \$83,784, respectively.

Note G– Leases

The Organization currently leases office space under a seven-year lease expiring on November 30, 2023. The monthly rent is \$6,324 with a four percent annual increase.

In addition, as described in Note K, the Organization has entered into an agreement with Habitat for Humanity of Northern Fox Valley ("HFHNFV") as a party to the lease of a resale store that opened in November 2014. The Organization is joint and severally liable for lease payments, but the agreement is the HFHNFV will be making the lease payments through the first term of the lease which was effective through August 31, 2019. Effective September 1, 2019, the Organization signed a ten-year lease extension for the resale store located at 6040-44 N. Pulaski Road, in Chicago, Illinois.

The estimated future minimum rental and lease obligation for the succeeding years under non-cancelable operating leases in effect as of June 30, 2020 are as follows:

Year Ended June 30,	Office Space	Resale Store
2021	\$ 87,351	\$ 326,275
2022	90,845	332,740
2023	94,479	339,335
2024	40,007	346,062
2025	-	420,104
Thereafter		1,187,004
	\$ 312,682	\$ 2,951,520

Notes to Financial Statements June 30, 2020 and 2019

Note H – Long-Term Debt

During the fiscal years ended June 30, 2007 and 2006, assets and liabilities of two affiliated Habitat organizations were transferred to the Organization.

Two loans transferred had been provided to the former Habitat organization and one loan remains from the Illinois Housing Development Authority ("IHDA") in the original amount of \$590,000. The loans are non-interest bearing and are due on demand. As of June 30, 2020 and 2019, \$140,444 and \$160,111 remains payable to Illinois Housing Development Authority, respectively.

On January 29, 2016, HFHC established HFHC Funding and has assigned a basket of mortgages receivable with a value of \$629,685 on December 31, 2015 as means of collateral for a Note Payable to PNC Bank. At the closing date, the HFHC received \$448,699 and will repay the \$629,685 with payments of mortgages receivable quarterly. The loan has an interest rate of 3%. As of June 30, 2020 and 2019, \$376,627 and \$391,723 remains payable to PNC Bank, respectively.

On September 5, 2018, HFHC Funding entered into an agreement with The Northern Trust Company and has assigned a basket of mortgages receivable with a value of \$1,168,891 on August 30, 2018 as means of collateral for a Note Payable to The Northern Trust Company. On September 5, 2018, HFHC received \$1,221,491 and will repay the \$1,168,891 with payments of mortgages receivable monthly. The loan has an interest rate of 0%. As of June 30, 2020 and 2019, \$1,093,620 and \$1,134,677 remains payable to Northern Trust Bank, respectively.

On April 30, 2020, HFHC was granted a loan from Cornerstone Bank in the aggregate amount of \$336,282, pursuant to the Paycheck Protection Program (the "PPP") under Division A, Title I of the CARES Act, which was enacted March 27, 2020. The Loan, which was in the form of a Note dated April 20, 2020 issued by the Cornerstone Bank, matures on April 20, 2022 and bears interest at a rate of 1.0% per annum, payable monthly commencing on November 6, 2020. The Note may be prepaid by the Borrower at any time prior to maturity with no prepayment penalties. Funds from the Loan may only be used for payroll costs, costs used to continue group health care benefits, mortgage payments, rent, utilities, and interest on other debt obligations incurred before February 15, 2020. HFHC intends to use the entire Loan amount for qualifying expenses. Under the terms of the PPP, certain amounts of the Loan may be forgiven if they are used for qualifying expenses as described in the CARES Act.

Notes to Financial Statements June 30, 2020 and 2019

Note H – Long-Term Debt (continued)

As of June 30, 2020 and 2019, the following details the notes payable:

2020	2019
\$ 140,444	\$ 160,111
376,627	391,723
1,093,620	1,134,677
336,282	-
7,500	-
(83,930)	(93,615)
\$ 1,870,543	\$ 1,592,896
	\$ 140,444 376,627 1,093,620 336,282 7,500 (83,930)

As of June 30, 2020, the amount required to be paid on the notes payable for each of the next five fiscal years and thereafter are as follows:

2021	\$ 246,122
2022	275,987
2023	89,164
2024	89,164
2025	86,807
Thereafter	1,167,230
Less: unamortized discount	(83,931)
Net Notes Payable	\$ 1,870,543

Note I – Net Assets with Donor Restrictions

Net assets with donor restrictions of \$58,638 are available solely for the purpose of building affordable housing. The amount of \$837,155 was released from restricted funds for building affordable housing during the year ended June 30, 2020 as the Organization fulfilled the donor-imposed restrictions.

Net assets with donor restrictions of \$352,132 are available solely for the purpose of building affordable housing. The amount of \$408,095 was released from restricted funds for building affordable housing during the year ended June 30, 2019 as the Organization fulfilled the donor-imposed restrictions.

Notes to Financial Statements June 30, 2020 and 2019

Note J – Retirement Plan

The Organization has a 401(k) Plan, which allows eligible employees to defer payment of taxes on a portion of their salary by making contributions to the plan through payroll deductions. At the discretion of management, the Organization may make matching contributions. During the years ended June 30, 2020 and 2019, the Organization made matching contributions to the plan of \$35,700 and \$25,575, respectively.

Note K – Significant Agreements

The Organization and Habitat for Humanity of Northern Fox Valley ("HFHNFV") have entered into an agreement which holds that HFHNFV will open and operate a ReStore in Chicago, Illinois with the expectation that the store will generate net profits for both HFHNFV and the Organization and that eventually the Organization will acquire the ReStore from HFHNFV. The Organization will have the right from and after December 31, 2017 through December 30, 2022 to purchase the Chicago ReStore. Net proceeds from the ReStore will be distributed solely to HFHNFV to reimburse its investment until the unreimbursed investments of HFHNFV and the Organization are equal. Thereafter, net profits will be distributed equally between HFHNFV and the Organization. For the years ended June 30, 2020 and 2019, net proceeds from the ReStore of \$124,133 and \$253,641 were distributed to the Organization, respectively. Effective November 1, 2019, the Organization has taken over control of the ReStore and is now obligated to share 50% of the net profits from this ReStore as part of a revenue sharing agreement with HFHNFV through January 1, 2023. For the year ended June 30, 2020, net proceeds from the ReStore of \$66,105 were distributed to HFHNFV.

Note L—Liquidity and Availability of Financial Assets

The following reflects the Organization's financial assets as of the statement of financial position date, reduced by amounts not available for general use because of contractual or donor-imposed restrictions within one year of the statement of financial position date. Amounts available include donor restricted amounts that are available for general expenditure in the following year. Amounts not available include amounts with donor-imposed purpose and time restrictions.

	2020	2019
Financial assets, at year-end:		
Cash and cash equivalents	\$ 1,017,358	\$ 1,661,489
Accounts receivable	74,497	61,494
Contributions receivable	320,522	201,359
Note receivable – short term	3,192	3,192
Less contractual or donor-imposed restrictions:		
Donor restrictions for specific purposes	(58,368)	(352,132)
Financial assets available to meet cash needs		
for general expenditure within one year	\$ 1,357,201	\$ 1,575,402

Notes to Financial Statements June 30, 2020 and 2019

Note M – Concentration of Credit Risk

Financial instruments that potentially subject the Organization to concentration of credit risk consist principally of cash deposits. Accounts at each institution are insured by the Federal Deposit Insurance Corporation ("FDIC") up to \$250,000. At June 30, 2020 and 2019, the Organization had \$737,849 and \$1,327,670 in excess of FDIC insured limit.

Note N – Donated Services

Other than the amounts noted in Note B, there have been no amounts reflected in the financial statements for donated services inasmuch as no objective basis is available to measure the value of such services; however, a substantial number of volunteers have donated significant amounts of their time in the Organization's program and support service.

Note O – Subsequent Events

The Organization's operations may be affected by the recent and ongoing outbreak of the coronavirus disease (COVID-19), which was declared a pandemic by the World Health Organization in March 2020. The ultimate disruption which may be caused by the outbreak is uncertain; however, it may result in disruption to the Organization's donors, volunteers and revenue streams (including attendance at future events), and a decline in value of the Organization's marketable securities.

In September 2020, HFHC Funding entered into an agreement with The Northern Trust Company and has assigned a basket of mortgages receivable with a value of \$1,430,056 as means of collateral for a Note Payable to The Northern Trust Company

Other than the matters noted above, the Organization has determined that no material events or transactions occurred subsequent to June 30, 2020 and through the date of the independent auditor's report, the date the financial statements were available for issuance, that would require adjustments to and/or additional disclosure to the financial statements.



Consolidating Statement of Financial Position June 30, 2020

	HFHC		HFHC Funding Co. LLC		Eliminations		 Total
		A	SSETS	}			
Current Assets				•			
Cash and cash equivalents	\$	1,017,358	\$	-	\$	-	\$ 1,017,358
Accounts receivable		74,497		-		-	74,497
Contributions receivable		320,522		-		-	320,522
Mortgages receivable, net -							
short-term		49,746		26,351		-	76,097
Inventory		149,311		-			149,311
Prepaid expenses		51,350		-		-	51,350
Construction in progress		438,729		-		-	438,729
Note receivable - short-term		3,192		-		-	3,192
Security deposit		39,591		_		_	39,591
Due from parent		· -		918,303		(918,303)	-
Investment in subsidiary		71,163		<u>-</u>		(71,163)	
Total Current Assets		2,215,459		944,654		(989,466)	 2,170,647
Fixed Assets							
Equipment and furniture		84,541		-		-	84,541
Cars and trucks		48,922		-		-	48,922
Less: accumulated depreciation		(104,480)					 (104,480)
Total Fixed Assets		28,983					 28,983
Non-Current Assets							
Mortgages receivable, net -							
long-term		1,040,078		596,756		-	1,636,834
Note receivable - long-term		77,400		-		-	77,400
Intangible assets, net of							
amortization		17,127		-			 17,127
Total Non-Current Assets		1,134,605		596,756			 1,731,361
Total Assets	\$	3,379,047	\$	1,541,410	\$	(989,466)	\$ 3,930,991

Consolidating Statement of Financial Position June 30, 2020

	HFHC		HFHC Funding Co. LLC		Eliminations		Total	
	LIA	BILITIES A	AND N	ET ASSETS				
Current Liabilities Accounts payable and accrued expenses	\$	330,063	\$	-	\$	_	\$	330,063
Deferred revenue Due to affiliate		918,303		-		(918,303)		-
Notes payable - current, net Total Current Liabilities	1	,407,807		62,387 62,387		(918,303)		221,828 551,891
Long-Term Liabilities Notes payable - long-term, net		240,855		1,407,860		-		1,648,715
Total Long-Term Liabilities		240,855		1,407,860		_		1,648,715
Total Liabilities	1	,648,662		1,470,247		(918,303)		2,200,606
Net Assets Net assets without donor restrictions	1	,672,017						1,672,017
Net assets with donor restrictions	1	58,368		-		-		58,368
Partners' equity in LLC	1	720 205		71,163		(71,163)		1 720 205
Total Net Assets Total Liabilities and Net Assets		,730,385 ,379,047	\$	71,163 1,541,410	\$	(71,163) (989,466)	\$	1,730,385 3,930,991

Consolidating Statement of Financial Position June 30, 2019

	HFHC		HFHC Funding Co. LLC		Eliminations		Total	
		A	SSETS	S				
Current Assets				_				
Cash and cash equivalents	\$	1,661,489	\$	-	\$	-	\$	1,661,489
Accounts receivable		61,494		-		-		61,494
Contributions receivable		201,359		-		-		201,359
Mortgages receivable, net -								
short-term		37,287		26,351		-		63,638
Prepaid expenses		24,273		-		-		24,273
Construction in progress		333,834		-		-		333,834
Note receivable - short-term		3,192		-		-		3,192
Security deposit		12,647		-		-		12,647
Due from parent		-		915,115		(915,115)		_
Investment in subsidiary		41,891				(41,891)		
Total Current Assets		2,377,466		941,466		(957,006)		2,361,926
Fixed Assets								
Equipment and furniture		65,550		-		-		65,550
Cars and trucks		48,922		-		-		48,922
Less: accumulated depreciation		(91,352)						(91,352)
Total Fixed Assets		23,120						23,120
Non-Current Assets								
Mortgages receivable, net -								
long-term		689,171		626,825		-		1,315,996
Note receivable - long-term		80,592		-		-		80,592
Intangible assets, net of								
amortization		25,031						25,031
Total Non-Current Assets		794,794		626,825				1,421,619
Total Assets	\$	3,195,380	\$	1,568,291	\$	(957,006)	\$	3,806,665

Consolidating Statement of Financial Position June 30, 2019

	HFHC	HFHC Funding Co. LLC	Eliminations	Total
	<u>LIABILITII</u>	ES AND NET ASSET	<u>S</u>	
Current Liabilities Accounts payable and				
accrued expenses	\$ 110,870		\$ -	\$ 110,870
Deferred revenue	3,204		-	3,204
Due to affiliate	915,115		(915,115)	
Notes payable - current, net	9,982	63,697	<u> </u>	73,679
Total Current Liabilities	1,039,171	63,697	(915,115)	187,753
Long-Term Liabilities				
Notes payable - long-term, net	56,514	1,462,703		1,519,217
Total Long-Term Liabilities	56,514	1,462,703	<u> </u>	1,519,217
Total Liabilities	1,095,685	1,526,400	(915,115)	1,706,970
Net Assets Net assets without donor				
restrictions	1,755,063	_	_	1,755,063
Net assets with donor	, ,			, ,
restrictions	344,632	-	-	344,632
Partners' equity in LLC		41,891	(41,891)	
Total Net Assets	2,099,695	41,891	(41,891)	2,099,695
Total Liabilities and Net Assets	\$ 3,195,380	\$ 1,568,291	\$ (957,006)	\$ 3,806,665

Consolidating Statement of Activities For the Year Ended June 30, 2020

	HFHC Without Donor Restrictions	HFHC With Donor Restrictions	Donor HFHC Funding		<u>Total</u>
Support and Revenue			*		
Individuals	\$ 939,553	\$ 43,863	\$ -	\$ -	\$ 983,416
Corporations and foundations	458,824	507,028			965,852
Nonprofit and religious	430,024	307,026	-	-	903,832
organizations	107,990	_	_	_	107,990
In-kind donations	181,252	_	_	_	181,252
Sales of homes	1,115,000	_	_	_	1,115,000
Cost of home sales	(1,385,548)	_	_	_	(1,385,548)
Special events income (including \$18,965 of	(() ,-
in-kind donations)	497,252	-	-	-	497,252
Special events expense	(56,702)	-	-	-	(56,702)
Resale store income	810,107	-	-	-	810,107
Resale store expense	(841,596)	-	-	-	(841,596)
Interest	10,691	-	-	-	10,691
Mortgage interest	40.469		40.040		00.216
amortization Recovery of mortgage	49,468	-	40,848	-	90,316
receivable	_	_	_	_	_
Gain on foreclosure	100	_	_	_	100
Miscellaneous	12,607	_	_	_	12,607
Wilsechaneous	12,007				12,007
Total	1,898,998	550,891	40,848	-	2,490,737
Net assets released from					
restriction	837,155	(837,155)	-	-	-
Total Support and Revenue	2,736,153	(286,264)	40,848	-	2,490,737
• •					
Operating Expenses					
Program services	2,121,217	-	11,576	-	2,132,793
Management and general	306,759	-	-	-	306,759
Fundraising	678,060				678,060
Total Operating Expenses	3,106,036		11,576		3,117,612
Increase (Decrease) in Net					
Assets Before Net Income					
(Loss) of Subsidiary - LLC	(369,883)	(286,264)	29,272	-	(626,875)
Net Income (Loss) of					
Subsidiary - LLC	29,272		(29,272)		
Increase (Decrease) in					
Net Assets	(340,611)	(286,264)	_	_	(626,875)
Net Assets - Beginning of Year	2,012,628	344,632			2,357,260
Net Assets - End of Year	\$ 1,672,017	\$ 58,368	<u> </u>	\$ -	\$ 1,730,385

Consolidating Statement of Activities For the Year Ended June 30, 2019

	HFHC Without Donor Restrictions	HFHC With Donor Restrictions	HFHC Funding Co. LLC	Eliminations	Total
Support and Revenue	· · · · · · · · · · · · · · · · · · ·				
Individuals	\$ 374,330	\$ 16,096	\$ -	\$ -	\$ 390,426
Corporations and					
foundations	582,515	468,463	-	-	1,050,978
Nonprofit and religious					
organizations	33,400	-	-	-	33,400
In-kind donations	161,786	-	-	-	161,786
Sales of homes	636,439	-	-	-	636,439
Cost of home sales	(636,439)	-	-	-	(636,439)
Special events income (including \$18,965 of					
in-kind donations)	495,770	-	-	-	495,770
Special events expense	(77,974)	-	-	-	(77,974)
Resale store income	253,641	-	-	-	253,641
Resale store expense	(46,535)	-	-	-	(46,535)
Interest	15,514	-	-	-	15,514
Mortgage interest					
amortization	105,439	-	40,848	-	146,287
Recovery of mortgage					
receivable	14,765	-	-	-	14,765
Gain on foreclosure	42,200	-	-	-	42,200
Miscellaneous	86,712				86,712
Total	2,041,563	484,559	40,848	-	2,566,970
Net assets released					
from restriction	408,095	(408,095)	-	-	-
	- 110 170		40.040		
Total Support and Revenue	2,449,658	76,464	40,848		2,566,970
Operating Expenses					
Program services	2,073,833	_	9,001	_	2,082,834
Management and general	268,212	_	_	_	268,212
Fundraising	421,630	-	-	-	421,630
C					
Total Operating Expenses	2,763,675		9,001		2,772,676
Increase (Decrease) in Net					
Assets Before Net Income					
(Loss) of Subsidiary - LLC	(314,017)	76,464	31,847	-	(205,706)
Net Income (Loss) of	(- ,- , ,	, .	- ,		(, ,
Subsidiary - LLC	31,847	-	(31,847)	-	-
•	· · · · · · · · · · · · · · · · · · ·				
Increase (Decrease) in					
Net Assets	(282,170)	76,464	-	-	(205,706)
Net Assets - Beginning of Year	2,037,233	268,168			2,305,401
Net Assets - End of Year	\$ 1,755,063	\$ 344,632	\$ -	\$ -	\$ 2,099,695
	+ 1,755,005	÷ 211,032			+ -,077,073

Consolidating Statement of Cash Flows For the Year Ended June 30, 2020

	HFHC		C Funding o. LLC	Total	
Cash Flows from Operating Activities			 		
Change in net assets	\$	(656,147)	\$ 29,272	\$	(626,875)
Adjustments to reconcile change in net assets to					
net cash provided by (used in) operating activities:					
Depreciation and amortization		21,033	-		21,033
(Increase) decrease in:					
Accounts receivable		(13,003)	-		(13,003)
Contribution receivable		(119,163)	-		(119,163)
Donated materials inventory		(149,311)	-		(149,311)
Prepaid expenses		(27,077)	-		(27,077)
Note receivable		3,192	-		3,192
Security deposit		(26,944)	-		(26,944)
Construction in progress		(104,895)	-		(104,895)
Increase (decrease) in:					
Accounts payable		219,193	-		219,193
Deferred revenue		(3,204)	 		(3,204)
Net Cash Provided by (Used in) Operating					
Activities		(856,326)	 29,272		(827,054)
Cash Flows from Financing Activities					
Loan proceeds/principal payments - net		333,800	 (56,153)		277,647
Net Cash Provided by (Used in) Financing					
Activities		333,800	 (56,153)		277,647
Cash Flows from Investing Activities					
Purchase of fixed assets		(18,992)	-		(18,992)
Assumption of ReStore		257,565	-		257,565
Due to/from parent		3,188	-		3,188
Due to/from affiliate		-	(3,188)		(3,188)
Change in mortgages receivable - net		(363,366)	 30,069		(333,297)
Net Cash Provided by (Used in) Investing					
Activities		(121,605)	 26,881		(94,724)
Net Increase (Decrease) in Cash		(644,131)	-		(644,131)
Cash at Beginning of Year		1,661,489	 		1,661,489
Cash at End of Year	\$	1,017,358	\$ 	\$	1,017,358

Consolidating Statement of Cash Flows For the Year Ended June 30, 2019

	HFHC			C Funding o. LLC	Total		
Cash Flows from Operating Activities							
Change in net assets	\$	(237,553)	\$	31,847	\$	(205,706)	
Adjustments to reconcile change in net assets to							
net cash provided by (used in) operating activities:							
Depreciation and amortization		19,411		-		19,411	
(Increase) decrease in:							
Accounts receivable		(4,761)		-		(4,761)	
Contribution receivable		460,290		-		460,290	
Prepaid expenses		(1,913)		-		(1,913)	
Note receivable		2,926		-		2,926	
Construction in progress		15,694		-		15,694	
Increase (decrease) in:							
Accounts payable		(10,823)		-		(10,823)	
Deferred revenue		1,412				1,412	
Net Cash Provided by (Used in) Operating							
Activities		244,683		31,847		276,530	
		211,000	-	01,017	-	270,000	
Cash Flows from Financing Activities							
Loan proceeds/principal payments - net		(9,983)		1,123,221		1,113,238	
Net Cash Provided by (Used in) Financing							
Activities		(9,983)		1,123,221		1,113,238	
		(2,202)		1,123,221	-	1,113,230	
Cash Flows from Investing Activities							
Due to/from parent		915,115		(139,866)		775,249	
Due to/from affiliate		139,866		(915,115)		(775,249)	
Change in mortgages receivable - net		(43,805)		(100,087)		(143,892)	
Net Cash Provided by (Used in) Investing							
Activities		1,011,176		(1,155,068)		(143,892)	
Net Increase (Decrease) in Cash		1,245,876		-		1,245,876	
Cash at Beginning of Year		415,613				415,613	
Cash at End of Year	\$	1,661,489	\$		\$	1,661,489	